

# Financial Management Systems



## Do business better.

CFOs in forward-thinking companies today face greater challenges than ever before—and greater opportunities. You must manage your company's core financial responsibilities in an increasingly complex environment, especially if your company is extending operations globally and growing through mergers and acquisitions. You must be able to handle multiple currencies, treasury management, foreign exchanges, and international taxation requirements down to the local level for individual business entities. At the same time, the pressure to do more with less continues to mount.

You also may find that responsibilities are broadening the responsibilities of the financial organization. It's not just about transaction processing anymore. CFOs today are responsible for more and more processes that require an effective interface with customers, employees, and vendors—processes that include procurement, bid management, sales, and employee self-service. To get the greatest benefit from these new interactions, analytical tools are available that can yield valuable information to improve the performance of your organization. Indeed, CFOs have an opportunity to play an increasingly strategic role today—provided you have the right technology support. You need a solution that offers a unique combination of financial management, reporting, and performance management applications to meet the challenges.



## Leverage experience.

Infor FMS is an integrated set of solutions unlike any others in the market today. We have three decades of experience in helping CFOs meet their unique challenges, and that experience is built in to all Infor FMS solutions—solutions that offer a unique fit to our customers irrespective of platform, scale, and industry.

With 25,000 implementations in more than 190 countries, Infor FMS solutions are proven and customer-driven. They bring together a variety of business functions in a scalable, multi-language, open systems platform. For more than 30 years, they have helped our customers leverage the value of their existing technology systems and platforms and extend their existing systems with the user-friendly features and rich functionality necessary to maximize productivity and performance.

Infor FMS solutions work the way you do. You can pick and choose the components you need today, and integrate others tomorrow. Most important, Infor FMS solutions address both the traditional and the extended responsibilities of CFOs today. For example, our asset accounting capabilities cover the transactional handling of asset depreciation and disposals. But that is only the starting point. We also provide capabilities for integration with employees, providing support for updating information relating to assets such as laptop details. The strategic element is also covered, with integrated performance management capabilities.

Supported by Infor Open SOA, a service-oriented architecture that accommodates constant but unavoidable changes in business practices, Infor FMS allows you to turn change into opportunity. You're never locked into existing releases that are difficult to upgrade or that limit the strategic contribution CFOs are expected to make in forward-thinking organizations today.

## Get business specific.

Infor FMS solutions support global operations, are easy to use, provide visibility of information for decision makers, and deliver a low total cost of ownership. They can be reconfigured quickly to support change in financial administration style and business operations. They give financial managers unique insight into every aspect of the business by providing the ability to drill down into multiple dimensions of financial

information. Within seconds, you understand the “who, what, when, where, why, and how” of your bottom line.

A direct response to the challenges CFOs face, Infor FMS solutions address your most pressing business needs in three key areas—core financials, the extended environment, and strategic leadership support.

### Core Financials—end-to-end financial management

Finance and accounting organizations help drive company performance by efficiently handling a multitude of daily transactions, sharing valuable information hidden in transactional data, and adapting processes fluidly as business conditions and regulatory environments change. Infor FMS enables companies to integrate and streamline local and multinational financial management processes from end to end. By doing so, they achieve a reliable, apples-to-apples view of financial performance across the entire enterprise, as well as gain the flexibility and control to adapt to the demands of even the most challenging business environment.

Infor FMS corporate financial management solutions help companies like yours:

- Reduce transaction costs
- Shorten process cycle times
- Achieve data consistency
- Enforce global financial standards and processes
- Improve financial transparency



### The Extended Environment—support for growing responsibilities

Simply put, the CFO's job has moved beyond the spreadsheet, beyond the core accounting and cash management responsibilities that once defined your role in the organization. Today, CFOs play a key role in managing relationships with vendors, customers, and employees. Infor FMS provides web-based tools that help you interface effectively with these groups, whether it's managing bids from vendors, providing quotes to customers, or providing employee self-service functionality to streamline your processes in expense accounting, timesheet entry, resource booking, requisitioning, and more.

Infor FMS also provides an extended platform to support the stronger role you play in asset tracking and management. Our solutions allow handling of direct asset transactions such as additions, transfers, disposals, and revaluation with their related entries posted directly to the General Ledger. Inventory management is another function we support, allowing inventory valuation using many different methods such as FIFO, LIFO, lower of cost, or market value.

We help financial managers like you:

- Interface more efficiently with employees, vendors, and customers
- Automate bank reconciliation, procurement, bid management, and other key processes
- Enable employee self-service
- Manage fixed assets
- Work more closely with sales, inventory management, and purchasing processes

### Strategic Leadership Support—for the important role you play

Infor FMS solutions offer a unique combination of financial management, reporting, and performance management applications that enable CFOs to better manage, understand, and improve the business. It's exactly what CFOs need today. Infor FMS solutions provide tight alignment between business strategies and operations, while improving your visibility into trends and other factors affecting business performance.

By integrating financial management functions with powerful solutions for business intelligence, reporting, and analytics, Infor FMS solutions provide a unified view accessible through a roles-based portal.

## Infor FMS: proven and customer-driven

- > 25,000 implementations in more than 190 countries
- > Reduce transaction costs
- > Shorten process cycle times
- > Achieve data consistency
- > Enforce global financial standards and processes
- > Improve financial transparency
- > Integrate financial and operational data
- > Manage extended responsibilities

It is a solid foundation for helping financial managers play a more strategic role in their organizations today, by gaining valuable tools for monitoring, understanding, and optimizing corporate performance.

We can help you:

- Turn your data into meaningful information
- Gain unique insight into every facet of your business
- Integrate financial and operational data
- Monitor KPIs and business processes through proactive alerts
- Play a strategic role in improving sales, inventory management, and purchasing processes

Take a look at how we meet your traditional and new demands in each of these key areas.

### Financial Accounting

Infor FMS solutions are comprehensive and user-friendly, designed to support the way you work and to improve productivity and performance. They include modules such as Financial Accounting, Project Accounting, and Expense Management, so your core accounting tasks are expertly managed, freeing you to focus on the expanding responsibilities and strategic demands of your job.

### Treasury Management

Infor FMS solutions include functionality for the traditional currency and financial handling requirements of treasury management. Then we go beyond the traditional to automate bank reconciliation processes. And we support your strategic demands in this area with tools for long-term debt management, cash flow forecasting and management, as well as performance and risk management.

## **Asset Accounting**

Infor FMS solutions include functionality for the traditional processes involved in asset accounting, depreciation, and disposals. Today's CFOs are also playing major roles in procurement, asset tracking, and serialization. Infor FMS supports these growing responsibilities, too. In addition, sophisticated tools for physical management, asset performance management, and enterprise asset management assist CFOs in playing a strategic role in these areas.

## **Customer Management**

Traditionally, the financial department's role in interfacing with customers only extended to invoicing, collection, and cash receipting. Today, however, financial managers are responsible for quotation processes, debtor management, sales compensation, and other extended functions that Infor FMS solutions can help you address. Our integrated CRM and credit assessment tools also enable CFOs to play a larger, more strategic role in the sales process.

## **Vendor Management**

Like customer management, the CFO's role in management of vendors has traditionally involved only basic financial processes of invoicing and cash payment. Infor FMS provides tools that support extended processes such as bid management and vendor approval. And powerful analytic tools provide valuable strategic information on how vendors are performing, an important benchmark for optimizing their performance in the future.

## **Procurement**

Purchase orders, receipting, invoice matching. Infor FMS supports these traditional procurement processes and more. Tools for bid management and contract management are also included. And we offer powerful, web-enabled self-service tools for authorized employees to do their own requisitioning, with online vendor catalogues that make it easy for you to provide the right information to the people who need it. In addition, you get the visibility you need for strategic planning and budgeting for the procurement process.

## **Staff Compensation**

Payroll, expense processing, and compensation are traditional staff compensation functions for the financial department. We help you go beyond these roles with functionality for expense entry and sales quotations. What's more, employee performance management tools enable you to provide your organization with key information that can help improve employee productivity and provide incentives for optimum performance.

## **Talent Management**

We support traditional recruitment and training responsibilities with online tools that are part of Infor FMS solutions. From recruitment to learning management, from competency management to succession planning, our solutions provide the support you need to automate core human resource processes and better connect managers and employees in real time. Online self-service tools for employees help accelerate administrative tasks.

## **Human Capital Management**

We include tools that help you turn human resources into a competitive advantage. Infor FMS solutions provide support for attracting and retaining a qualified workforce, accessing and sharing vital workforce information safely and securely, adapting workflow processes as your company grows and changes, and enabling effective decision making relative to the performance of your people. As a result, you'll experience more effective and efficient global operations.

## **Professional Services Automation**

Infor FMS solutions meet the specific needs of organizations and departments that sell services on an outsourcing basis. Our web-based project time and expense management tools improve operating efficiency and drive revenue recovery. You can more effectively measure employee productivity and monitor how their time is being used. A central project



repository holds key information on clients, resources, project structures, cost and charge rates, and billing points. With control over projects in real time, project and business managers have visibility of costs as well as potential revenues as they occur, not when the accounts department at the end of an accounting cycle processes them.

### Performance Management

Our financial performance management capabilities help transition the focus of the finance organization from transaction processing to decision support. In budgeting, forecasting, planning, and consolidation processes, our solutions provide rich, easy-to-understand reports on key performance indicators (KPIs) in the processes involved in budgeting, forecasting, planning, and consolidation. The result is actionable business insight for increasing user productivity and controlling costs.

### Integration with Infor's Strategic Solutions

Infor FMS also integrates with the broad set of solutions our company provides, many of which are relevant to the changing responsibilities of the CFO.

- *Infor CRM*—Our customer relationship management solutions drive intelligent customer interactions at every touchpoint with integrated marketing, sales, and service capabilities. Forward-thinking companies are using Infor CRM to turn contact centers into profit centers by managing marketing and sales resources more efficiently.
- *Infor EAM*—Our enterprise asset management solutions help companies effectively monitor the deployment and performance of their equipment, machinery, facilities, fleets, and more. As forward-thinking companies know, effective EAM is one of the most important tools for preventing operational surprises and uncovering hidden profits.
- *Infor Event Management*—This technology solution streamlines operations by acting as an invisible assistant to employees, notifying them of any exceptions that require their focus. The solution produces an audit trail of these events and the actions that have been taken to address them, helping not only to foster a more responsive business, but also to support compliance requirements.

“ We saw an opportunity to upgrade the performance of our systems with a base that would support our future needs for growth. ”

DENNIS RIDER, SYSTEMS MANAGER, HARTFORD HOSPITAL

- *Infor PM*—Our performance management solutions provide the capability to go beyond Infor FMS' financial performance management capabilities to cover corporate performance management in all operational and strategic areas, with feature-rich business process applications and pre-built business-specific analytics. This solution is built on Infor's powerful enterprise information foundation, an advanced infrastructure/integration layer that enables the management of financial and operations data, metadata, master data, and process integration.
- *Infor SCM*—Our supply chain management solutions provide financial managers with clear visibility across the financial value chain, so you can effectively monitor supplier and distributor performance, as well as the performance of your customers and partners. Infor's supply chain logistics and inventory management solutions help companies like yours reduce supply chain operational costs for increased profitability. You can also more effectively manage growth and expansion to improve revenues and market share.

Like Infor FMS, all our solutions are built and implemented by domain experts who have the know-how to help you address your specific business problems and lower your total cost of IT ownership. And our solutions are backed by a company with the business expertise, commitment, and scale to deliver the value and the results our customers require. With multi-language, multi-currency capabilities, our solutions support forward-thinking companies who are going global or plan to in the near future. Whatever your requirements, Infor enriches the value of your current investment and extends your core applications to help you move ahead.

## See results now.

Infor FMS solutions are implemented quickly, so you don't have to wait for a return on your investment. Packaged with smart functionality to address the key challenges CFOs face today, our solutions require less customization, shorter implementation times, and fewer IT resources to maintain. So in addition to fast ROI, you get a lower total cost of ownership over the long term.

And our solutions are relevant. Our customers appreciate the fact that they can focus on profitable activities like never before. Reports are rich with the right information and easy to understand—again, a result of our understanding of what you need to run your business. Benefits include:

- *Improvements in visibility and transparency of data.* Real-time reporting and analysis help users and stakeholders better understand how the business is performing. Finance and operational data is integrated to provide consistent and accurate reporting across the enterprise.
- *Finance functions that add value to the business.* Performance management integrated with operational finance applications offers finance a unique opportunity to shift its focus from transaction processing to decision support. Decision making is also improved with the ability to predict the impact of changes on business conditions and strategy.
- *Improvements in efficiency and the effectiveness of finance processes.* Infor FMS significantly reduces budget cycle times by providing a single, integrated, and auditable budgeting and forecasting environment. You're better able to meet corporate governance standards.
- *Support for global operations.* Our solutions are built to accommodate multiple languages and currencies, as well as support local statutory compliance.

Our customers like the geographic spread we are able to offer, meaning we can get you up and running quickly—your business subsidiaries, too—no matter where the location. We are unique in our global reach, providing a combination of global functionality and local support that is unmatched by other business software providers. Plus, we have deep knowledge of the issues involved in implementing systems in global companies.

Did we mention support? Every day, we help our customers get results by providing an experienced support team you can rely on to make the most of our solutions. We deliver value, timely responsiveness, consistency, and quality every time you need our help. Our support teams are made up of senior people who have deep experience in our business applications—in many cases three decades or more. They not only quickly resolve technical and non-technical matters; they also are dedicated to helping you optimize your business systems and get the most from your investment.

You can also take advantage of self-service support through our experience-rich, 24x7 knowledge repository. It's all part of our commitment to keep your solutions running at peak performance, your people productive, and morale high.



## Do business better.

Everything from global growth to mergers and acquisitions to changing regulatory requirements can increase the complexities of financial management. You must be able to adapt with speed and precision. That takes a technology infrastructure that allows you to add, change, upgrade, or modify your solutions as painlessly as possible.

Infor Open SOA (Service-Oriented Architecture) is Infor's commitment to solution interoperability, innovation, and evolution across all product lines so you can quickly align your systems to changing business requirements. It enables you to enrich your existing solutions with open SOA industry standards now, extend them to create end-to-end processes across different functional areas, and evolve to meet the future in a way that introduces new functionality and technology incrementally to preserve your investment and reduce risk and cost.

You gain business agility and IT flexibility without the high costs and disruption of a major re-implementation project or the need to adopt the proprietary technology of another software vendor. Infor gives you choice and control over the technologies you deploy, as well as the timeframe you deploy them in, so you can eliminate redundancies and build the best long-term cost model for your business.

This is how we satisfy your need for business-specific solutions that deliver value today while incorporating deployment flexibility that lets you quickly add, subtract, and replace critical capabilities . . . and do business better . . . tomorrow.

## About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become the third largest provider of business software. For additional information, visit [www.infor.com](http://www.infor.com).

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